# E-mail Marketing

## **Description**

Email marketing remains one of the most effective ways to build customer loyalty, however it requires good preparation to achieve its results.

#### **Course Content**

- Module 1: Introduction to emailing in a digital strategy
- Module 2: The different types of emailing
- Module 3: The principles of an email campaign
- Module 4: Reputation Mechanisms and Optimization of Shipments
- Module 5: The segmentation of your customers and the personalization of your shipments
- Module 6: Measuring campaign results and key indicators
- Module 7: The legal framework
- Module 8: Selecting the right tool for managing your campaigns

#### **Documentation**

Digital courseware included

### Participant profiles

- Marketing professionals
- Communication professionals
- Webmasters

#### **Prerequisites**

No prerequisites

### **Objectives**

- Plan and prepare an email campaign
- Measure the return of an emailing campaign
- Optimizing your shipments

### **Niveau**

Fondamental

**Classroom Registration Price (CHF)** 

700

**Virtual Classroom Registration Price (CHF)** 

650

**Duration (in Days)** 

1

Reference

DM-EM