# Preparation to the ECBA certification – Entry Certificate In Business Analysis

# **Description**

## Master the Fundamentals of Business Analysis with the ECBA Certification

Would you like to have your business analysis skills recognized and effectively prepare for the ECBA™ certification? This comprehensive course, developed in partnership with the International Institute of Business Analysis (IIBA), will guide you step-by-step through the key principles of the BABOK® Guide. Learn how to translate stakeholder needs into functional requirements, master the Business Analysis Core Concept Model™, and manage the requirements lifecycle.

Join our course: *Preparation for the ECBA – Entry Certificate in Business Analysis* to strengthen your skills, enhance your career prospects, and earn the certification that validates your expertise in business analysis.

#### **Course Content**

#### **Module 1: Understanding Business Analysis**

- Define business analysis, describe its role in enabling change, and outline key activities across contexts
- Describe the six BACCM concepts, explain how they relate, and use them to support structured thinking
- Explain how business analysis supports value creation and benefits organizations in various industries
- Define value in business analysis and explain how outcomes are assessed to support value realization

## **Module 2: Mindset for Effective Business Analysis**

- Explain how mindset influences your effectiveness and identify ways to adopt an empowering mindset
- Recognize the shared values that drive work and explain how those values support the work to be done
- Identify core business analysis principles and apply them to guide your work and improve outcomes
- Recognize foundational competencies and assess when to apply them in your work

## **Module 3: Implementing Business Analysis**

- Identify roles that perform business analysis and describe how responsibilities vary across contexts
- Compare business analysis approaches and explain how to choose an approach based on the situation
- Identify organizational considerations that influence your work and explain their potential impact
- Describe the difference between requirements and designs and explain how they evolve throughout the initiative

#### Module 4: Change

- Recognize how key organizational, environmental, and stakeholder factors can influence your work
- Describe processes and systems to identify areas impacted by changes, and evaluate the impacts
- Track progress toward goals and support teams in adapting to changes, under direction
- Suggest and help implement simple improvements, working within clear guidelines

## Module 5: Need

• Use basic elicitation methods and build positive rapport with stakeholders to elicit information

- Document requirements clearly and collaborate with stakeholders to validate needs, under guidance
- · Compare stakeholder needs with outcomes to check alignment and flag conflicts for review
- Support stakeholders in prioritizing needs, considering business value and urgency

## **Module 6: Solution**

- Explain basic solution validation concepts and record findings
- Assist in evaluating solution options, considering feasibility and risks, and contribute to preparing recommendations
- Support defining scope and collaborate on planning and monitoring implementation activities
- Support preparation and updating of design artifacts to maintain clarity

#### Module 7: Stakeholder

- · Communicate with stakeholders using tailored messages to maintain engagement
- Identify stakeholder roles and interests, and support analysis of their impact
- Facilitate stakeholder collaboration and feedback throughout the initiative
- Identify key stakeholder motivations, drivers, and concerns to understand their decisions

#### Module 8: Value

- · Confirm understanding of desired outcomes aligned with business objectives
- Support identification of value opportunities and help address barriers to delivery
- Describe how solutions meet business goals and relay information effectively for stakeholders
- Support defining key performance indicators (KPIs) aligned with value to measure success

#### **Module 9: Context**

- Assist in validating information quality and alignment to your situation, and document those validation outcomes
- Support recognizing constraints and adapt plans to maintain alignment
- Assist in analyzing technology trends and support technology integration
- Apply relevant industry standards and frameworks to guide the work to be done

## Lab / Exercises

Exercises or example will be given based on a study case proposed by the trainer or by participants.

#### **Documentation**

The new ECBA exam tests candidates on foundational business analysis practices supported by *The Business Analysis Standard* and the *BABOK Guide*. Below are resources to help further understand the areas that will be covered.

- ECBA Exam Blueprint: Shows the nine domains and the percentage of questions in each domain.
- The Reference Map: Links each activity statement to references within *The Business Analysis Standard* and the *BABOK Guide*, for focused study.
- The ECBA Sample Exam Questions: Provide examples of the two question types on the examsituation-based and standard multiple-choice - and help test your knowledge.
- Candidate Q&A: Explore common questions and answers to support the ECBA exam changes.

#### **Exam**

- The 2025 version of the ECBA exam consists of 50 questions in the following formats:
  - Standard multiple choice questions

- Scenario-based questions
- Duration: 75 minutes
- · Available online in English initially.

# **Participant profiles**

- Individuals entering the BA profession
- Professionals transitioning careers
- Functional managers who are not BAs but manage them

## **Prerequisites**

• No prerequisites

## **Objectives**

- Learn and align your own skills to the principles, activities, tasks and techniques described in the six knowledge areas within the BABOK® Guide
- Get familiar with the structure of the BABOK® Guide
- Apply tasks and techniques from all 6 knowledge areas to business scenarios
- Adapt the BABOK® Guide usage according to 5 perspectives
- Assess your ability to pass one of the three level-based exam (ECBA™)

#### **Description**

Preparation to the ECBA certification

#### Niveau

Fondamental

## **Classroom Registration Price (CHF)**

3750

# **Virtual Classroom Registration Price (CHF)**

3500

## **Duration (in Days)**

5

#### Reference

**IIBA-ECBA**